

**SCHEDULE 2 - COMMERCIAL/PRICE DETAILS**

**PART A**

**Background information**

Please state below details in regards to forecasts around your commercial proposal. Details are to be made on an informed basis. Please provide assumptions and logic applied in compiling your figures.

<b>Forecast Turnover (£/p)</b>		<b>End of year 1</b>	<b>End of year 2</b>	<b>End of year 3</b>	<b>End of year 4</b>	<b>End of year 5</b>	
	High turnover						
	Moderate						
	Low turnover						
	Average	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Please state assumptions / supporting details:							
	a)						
	b)						
	c)						

<b>Forecast net profit / loss (£/p)</b>		<b>End of year 1</b>	<b>End of year 2</b>	<b>End of year 3</b>	<b>End of year 4</b>	<b>End of year 5</b>	
	High profit						
	Moderate						
	Low profit						
	Average	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Please state assumptions / supporting details:							
	a)						
	b)						
	c)						

**PART B**

**Overall Concession Sum payable to the Council**

Please outline below overall income / return to the Town Council from the overall commercial proposal. Please state details on what this would consist of. Please ensure sufficient detail is provided to ensure expectations and implications on expected expenditure is clearly identified

	Nominal Sum	<b>End of year 1</b>	<b>End of year 2</b>	<b>End of year 3</b>	<b>End of year 4</b>	<b>End of year 5</b>	
	1.00						
<b>Totals</b>	1.00	0.00	0.00	0.00	0.00	0.00	1.00
						<b>Total expenditure (end of Year 5)</b>	<b>1.00</b>
Please state assumptions / supporting details:							
	a)						
	b)						
	c)						

**PART C**

<b>TOTALS</b>	Years 1 to 5 income to the Town Council	1.00
	<b>Total return</b>	<b>1.00</b>

**NOTES:**

The total sum to include a £1.00 nominal sum to enable calculations of any return whereby no Concession Sum is offered.  
 For the purposes of evaluation sum the used will be the total Concession Sum at the end of Year 5.  
 The proposal affords the Tenderers to set out a Concession Sum offer that fits within their commercial operating framework  
 There is no obligation for the Tenderer to put forward any concession sum (no excluding the £1 nominal sum), however Tenderers should note that this may have a bearing on evaluation scores in the case where another Tenderers put forward a Concession Sum.  
 Likewise there is no obligation for the Tenderer during all years, e.g. Years 1 to 5, nor any obligation for the Concession Sum to be constant year on year.