

SCHEDULE 2 - COMMERCIAL/PRICE DETAILS

PART A

Background information

Please state below details in regards to forecasts around your commercial proposal. Details are to be made on an informed basis.
Please provide assumptions and logic applied in compiling your figures.

Forecast Turnover (£/p)		End of year 1	End of year 2	End of year 3
	High turnover			
	Moderate			
	Low turnover			
	Average	#DIV/0!	#DIV/0!	#DIV/0!
Please state assumptions / supporting details:				
	a)			
	b)			
	c)			

Forecast net profit / loss (£/p)		End of year 1	End of year 2	End of year 3
	High profit			
	Moderate			
	Low profit			
	Average	#DIV/0!	#DIV/0!	#DIV/0!
Please state assumptions / supporting details:				
	a)			
	b)			
	c)			

PART B

Overall Concession Sum payable to the Council

Please outline below overall income / return to the Town Council from the overall commercial proposal. Please state details on what this would consist of
Please ensure sufficient detail is provided to ensure expectations and implications on expected expenditure is clearly identified

	Nominal Sum	End of year 1	End of year 2	End of year 3
	1.00			
Totals	1.00	0.00	0.00	0.00
		Total expenditure (end of Year 3)		1.00

Please state assumptions / supporting details:

a)

b)

c)

PART C

TOTALS	Years 1 to 3 income to the Town Council	1.00
	Total return	1.00

NOTES:

The total sum to include a £1.00 nominal sum to enable calculations of any return whereby no Concession Sum is offered.

For the purposes of evaluation sum the used will be the total Concession Sum at the end of Year 3.

The proposal affords the Tenderers to set out a Concession Sum offer that fits within their commercial operating framework

There is no obligation for the Tenderer to put forward any concession sum (no excluding the £1 nominal sum), however Tenderers should note that this may have a bearing on evaluation scores in the case where another Tenderers put forward a Concession Sum.

Likewise there is no obligation for the Tenderer during all years, e.g. Years 1 to 5, nor any obligation for the Concession Sum to be constant year on year.

The Council is including the option to review after year 3 with potential for commercial payback to the Town Council at end of year three based on operating margins.